



## **Dr. Hani Sarie-Eldin**

Founder & Managing Partner  
*hsarie@sarieldin.com*

### **Personal Information:**

Date of birth: 19/05/1966

Nationality: Egyptian

### **Professional Career Summary:**

- Founder & Managing Partner, Sarie-Eldin & Partners Legal Advisors.
- Professor of Commercial & Maritime Law at Cairo University.
- Dr. Hani Sarie-Eldin has 32 years of local and international experience in International Arbitration, Business Law, including Commercial Law, Capital Markets, Privatization, Corporate Finance, Project Finance, Corporate Restructures, Acquisitions, and construction contracts.
- He advises on major transactions taking place in Egypt, and in the Middle East and North Africa region related to the above-mentioned areas.
- He was involved in drafting various vital Egyptian Laws and Regulations such as the Egyptian Banking Law, Concession Law, Antitrust Law, Consumer Protection Law, Takeover Regulation, Mutual Fund & Private Equity Regulation, Price Manipulation & Insider Trading Regulation, and Corporate Governance rules for listed companies on the stock exchange, in addition to advising various governments in the region on legal reforms including the United Arab Emirates, Libya, Kuwait, and Sudan.
- Dr. Sarie-Eldin also served as an expert and sole arbitrator in ICC, and as a sole arbitrator, appointed arbitrator and Chairman in around 24 international arbitrations under DIAC (UAE) and CRCICA (Egypt).
- Dr. Sarie-Eldin is an associate Professor of Commercial & Maritime Law at Cairo University teaching Banking, Commercial Law, Arbitration and Corporate Law.
- Dr. Sarie - Eldin supervises PH.D students in Commercial and Banking Law.
- In his capacity as Chairman of the Egyptian Capital Market Authority (now the Financial Regulatory Authority), Dr. Sarie-Eldin led the regulatory capital market reform process in Egypt.

- President of the Middle East Institute for Law and Development of the Institute of International Law, Washington.
- Senior Partner and Head of Capital Market Group, Shalakany Law Firm.
- Lecturer of Law & Economic Development, Queen Mary Collage-University of London.

**Dr. Sarie-Eldin was on board of directors of numerous public entities, include the following:**

- Non-Executive Chairman of 6th of October for Reconstruction and Development (SODIC), one of the largest real estate development companies in Egypt, with a capital of EGP 2.0 billion,
- Vice-Chairman of Philip Morris – Egypt,
- Group Director & General Counsel, Al-Futtaim Group, United Arab Emirates,
- Vice President of American Chamber of Commerce in Egypt.
- Central Bank of Egypt (CBE),
- General Authority for Investment and Free Zones,
- General Authority For Tourism Development,
- Egypt Post Authority,
- Egyptian Holding Company for Airports and Air Navigation,
- Electricity Regulatory Authority,
- Consumer Protection Regulatory Authority,
- Banque Misr,
- ALEXBANK (before privatization),
- United Bank of Egypt,
- Al Tawfiq Leasing Company,
- Pioneers Holding Company,
- Prime Holding Company,
- Lecico, Egypt,
- Toyota Egypt,
- The Egyptian British Chamber of Commerce (EBCC).

## **Volunteerism**

- Dr. Hani Sarie-Eldin participated in the establishment of the Egypt Support Fund 306306 and was its Vice-Chairman. This fund, with a capital of one billion pounds, contributed to the development of the poorest villages in Upper Egypt and the elimination of slums that suffer from high population density.
- Recognizing the importance of the role of small and medium-sized enterprises and entrepreneurship to achieve sustainable development and eliminate unemployment in Egypt, Dr. Sarie-Eldin established a company focused on financing small and medium enterprises with investments exceeding EGP 150 million.
- He was a board member of the Egyptian American Fund, which has a capital of USD 300 million allocated to finance small and medium enterprises in Egypt.

**Dr. Hani Sarie-Eldin holds an additional non-profit positions that include the following:**

- Board Member of Magdi Yacoub Heart Foundation.
- Board Member of Trustees of Nile University.
- Board Member of the Egyptian British Business Council.
- Board member of the International Advisory Board for School of Global Affairs & Public Policy, AUC.
- Board member of Board of Trustees of Qalaa Holding Scholarship Foundation.

## **Experience:**

**Dr. Hani Sarie-Eldin has an extensive experience in management and development of the performance of joint-stock companies; where he participates in the board of directors of a number of companies including the following:**

- Chairman of Union Capital Financial Advisory
- Non-Executive Chairman of (Bedaya Mortgage Finance) an Egyptian joint stock company for mortgage financing.
- Board Member of Talaat Moustafa Group (TMG),
- Chairman of Al Wafd Newspaper.
- Board Member of CI Capital Holding,
- Board Member of Alexandria Portland Cement Company,
- Board Member of Arabian Food Industries Company (DOMTY),
- Board Member of Egyptian Real Estate Fund.
- Board Member of Akhbar Al Youm for Investment Company.

## **Awards:**

For his long experience and expertise in the areas of capital markets, restructuring and insolvency, project finance, private equity, and M&A, Dr. Hani Sarie-Eldin has been internationally ranked in the IFLR1000 rankings and the Chambers & Partners as well as the Intl Magazine Global.

- In 2019, Dr. Hani Sarie-Eldin has been ranked as “**an Eminent Practitioner**” by the IFLR1000.
- In 2010, Sarie Eldin & Partners Legal Advisors Firm was awarded “**The Best Law Firm in Egypt**” for providing professional legal services to the financial and direct investment sector, from the Global Trade Matters, in partnership with the Egyptian Stock Exchange.
- In 2002, Dr. Sarie-Eldin has attained an “**Excellence Academic Award**” for his research in legal sciences from Cairo University.

## **Publications:**

### **Books in English**

- Consortia Agreements in the International Construction Industry: With Special Reference to Egypt, 1996, Kluwer Law International.

- Commercial Companies in Egypt, 2000, Cairo University.

### **Books in Arabic**

- Egyptian Companies Law, (4 editions: 1998; 2000; 2003; 2008), Dar El Nahda.
- Negotiation of Contracts and Preliminary Agreements, 1999, Dar Al Nahda Al -Arabia.
- Infrastructure Projects Privately Financed, 2001, Dar Al Nahda Al-Arabia.
- Transfer of Technology, 2003, Dar Al Nahda Al-Arabia.
- Mandatory Tender Offers, Capital Market Law, 2013, Dar Al Nahda Al-Arabia.
- Private Equity Fund, Theory & Practice (in print).

### **Articles in English**

- Financial Disputes in the Arab Middle East with Special Reference to Egypt, published in "Non-Judicial Dispute Settlement in International Financial Transactions", 2000, Norton and Andens.
- International Construction Contracts in the Middle East: An Analysis of the Application of FIDIC Conditions ( the Red Book, 4th edition) , published in "Commercial Law in the Middle East" (ed), 1995, Graham & Trotman.
- Sarie-Eldin, Hani, and Joseph Norton, Securities Law Models in Emerging Economies, published in "Emerging Financial Markets and the Role of International Financial Organizations", 1996, Norton and Andens.

### **Articles in Arabic**

- Arbitration in Joint Ventures Disputes, 1998, Al Ahkam, pp.81-121.
- BOT Projects, 1999, Arab Universities Union, vol 9,pp.321-397.
- Private-Public-Partnerships, Al Ahram Al –Ektisady, vol.177, Sep 2002, pp. 3-175.

### **Education:**

- 1995: Ph.D. in International Business Law, Center for Commercial Law Studies, Queen Mary and Westfield College, University of London
- 1989: Diploma of Private Law, Cairo University ( Distinction) Class Ranking: 1st
- 1988: Diploma of Public Law, Cairo University (Distinction) Class Ranking: 1st
- 1987: License en Droit, Cairo University (Distinction)

## **Languages**

- Arabic
- English